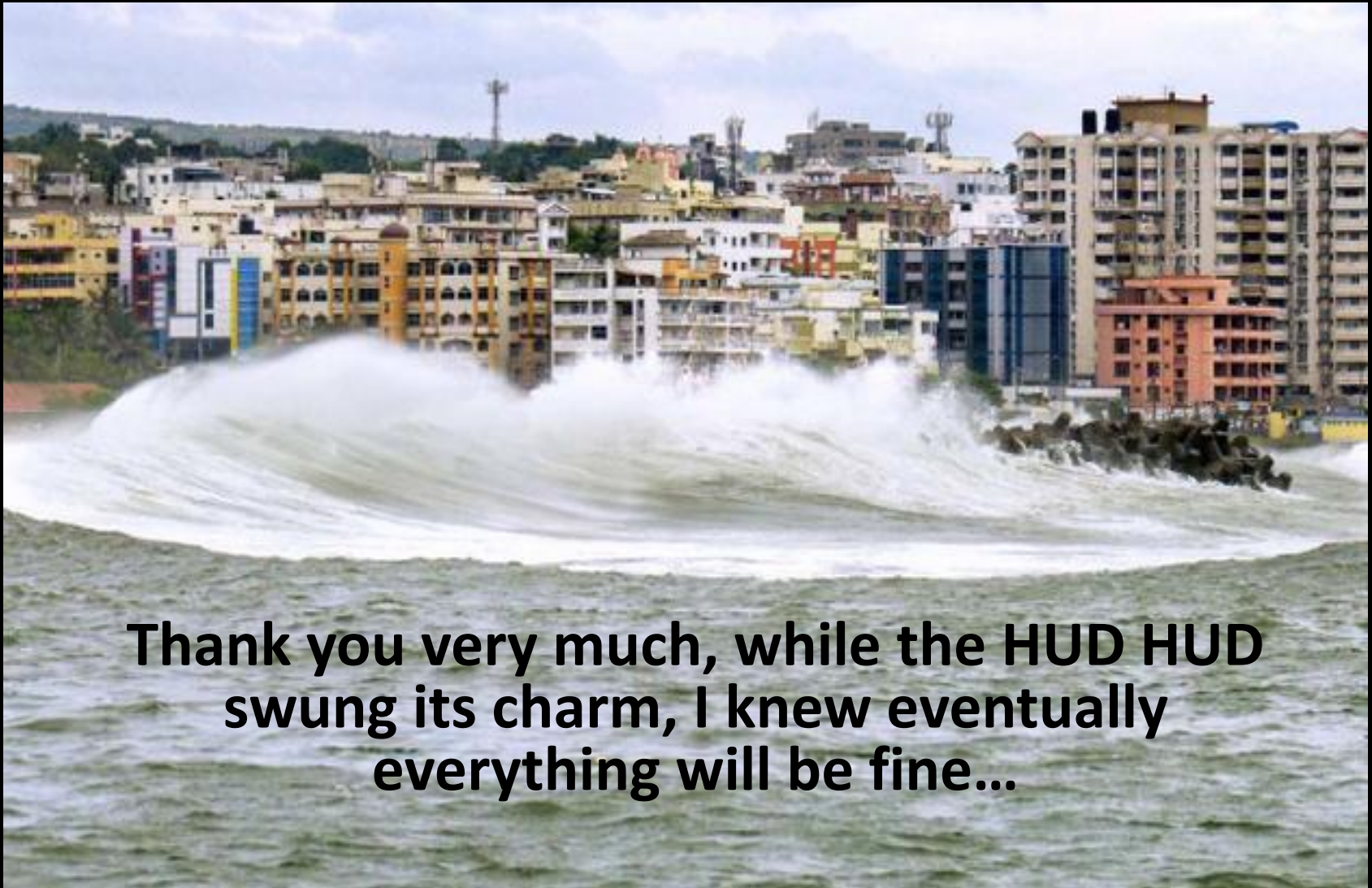




Thought LEADERSHIP

VANITA

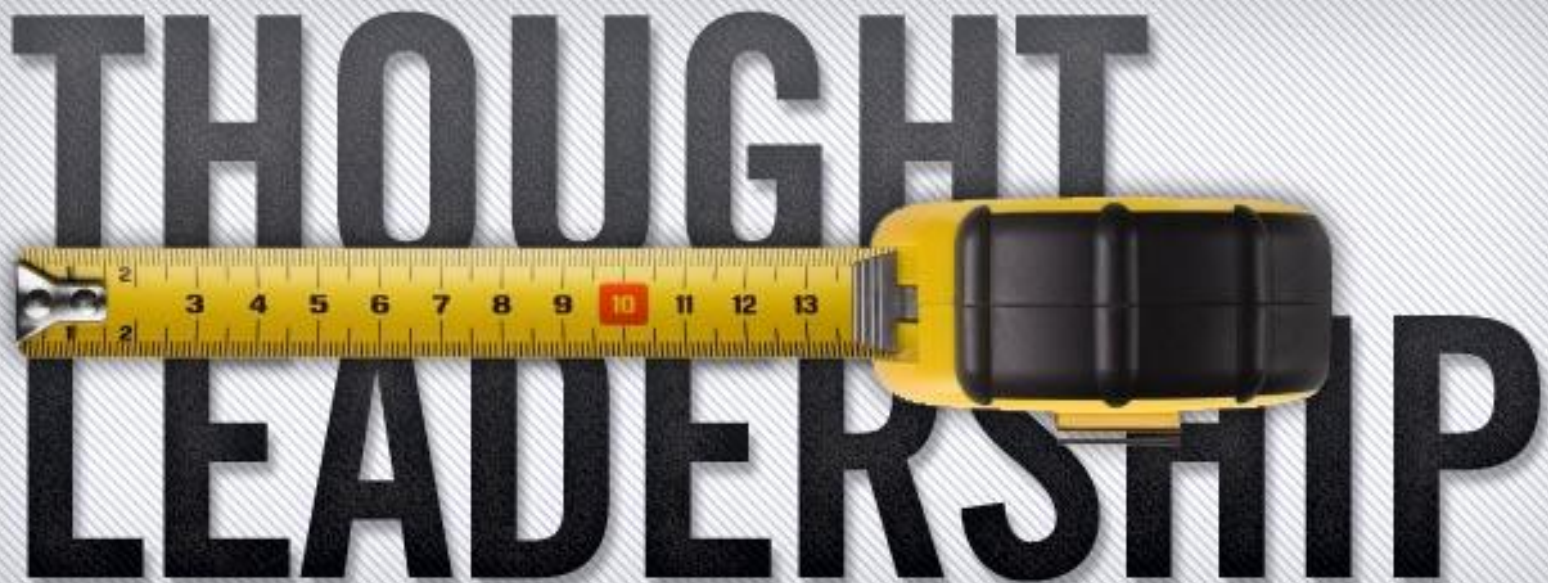


**Thank you very much, while the HUD HUD
swung its charm, I knew eventually
everything will be fine...**

Thank you...

- Managing a large & complex democracy
- You are the ones that offer stability
- Run this mad house smoothly

Thought leaders are the informed opinion leaders and the go-to people in their field of expertise. They are trusted sources who move and inspire people with innovative ideas; turn ideas into reality, and know and show how to replicate their success.



Heroes!!

Amitabh Kant

Ajit Doval

Shivdeep Waman Lande

Armstrong Pame

U Sagayam

B Chandrakala

VV Laxminarayana

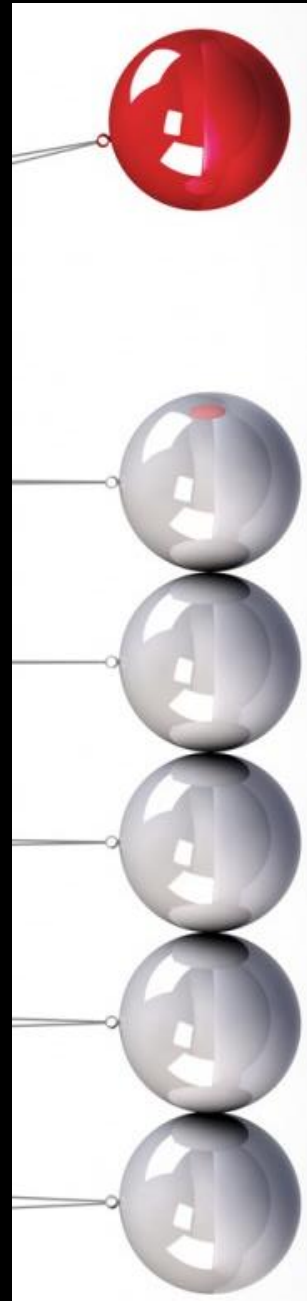
Thoughts that turned into Action

- Satyam turned Tech Mahindra
- Apple's marketing strategy
- Cyber Towers to Smart Cities
- Cyrus Mistry vs Ratan Tata
- Banking on the Cloud – Goldman Sachs
- KTR's RTA M-Wallet
- Chanda Kochar
- With a Mentor like KV Kamat
- Vijay Mallaya



Initiatives seen through...

- SHE
- Single Window Clearance
- 108/1066 Emergency Services
- JanDhan Yogana
- Sea Connect
- Incredible / Brand India



TRADITIONAL LEARNING VS. COMPETENCY-BASED LEARNING

Competency-based learning is a new way to earn your degree online that takes a different, more flexible approach than the traditional online course format.

HOW DOES IT WORK?

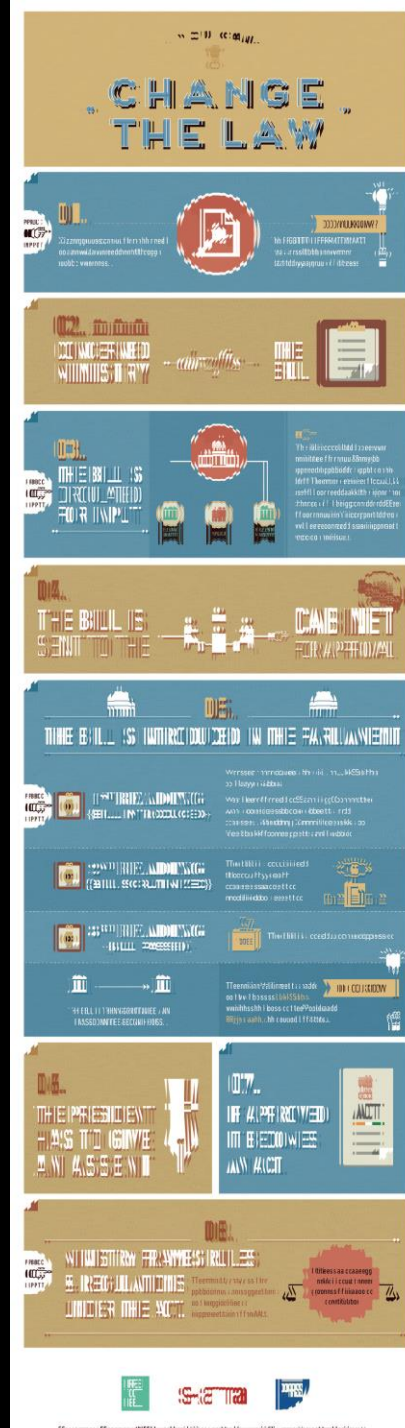


Competencies

- Willingness to Change
- Constructive & Disruptive generation of ideas & ideals
- Ability to recognize THE idea
- Disruptive Schemes, Policies, Projects dishing out with clarity
- Planning / implementation
- Seeing it through

Individual Thought Leader

- Understanding Overall ecosystem – recognizing special needs
- Visualize the Horizon
- Recognizing Interdependency therefore sharpening the axe
- Motivating People as a Leader
- Develop ownership among teams
- Readiness to adapt quickly to the fast changing future
- Big Data strength / Analytics
- Bandwidth is challenging







Initial Stage

- More Inquiries
- Shortlisting ideas



Middle Stage

- Faster time cycles
- Higher Close rates
- Bigger deal sizes



Later Stage

- Increased customer loyalty
- Higher lifetime value

Eagle's Eye



Dog's Scent



Rabbit's Ears

